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Two Locations to Serve You:
 The Shops at Wailea
 3750 Wailea Alanui B-16, Wailea, Maui
 Rainbow Mall
 2439 S Kihei Rd Suite 115A, Kihei, Maui

Visual Market Analysis for Makena Surf - 6/21/2021 to 12/21/2021

Status	Unit	Sold Price	List Price	Bds	Bths	Liv-SF	\$/SQFT	View	MLS #	DOM
ACTIVE	F305		\$4,400,000	2	2	1,038	\$4,238.92	Ocean	393744	34
PENDING	E205		\$4,350,000	2	2	1,313	\$3,313.02	Ocean	393066	90
SOLD	G102	\$4,000,000	\$4,000,000	2	2	1,510	\$2,649.01	Ocean	391017	162
SOLD	B204	\$3,890,000	\$4,000,000	2	2	1,313	\$2,962.68	Ocean	391914	72
SOLD	C-206	\$3,400,000	\$3,775,000	2	2	1,618	\$2,101.36	Mtn/Oc	391069	169
SOLD	G101	\$3,825,000	\$3,825,000	2	2	1,548	\$2,470.93	Mtn/Oc	391614	63
SOLD	F206	\$3,050,000	\$3,245,000	2	2	1,313	\$2,322.92	Ocean	390931	112

Knock...Knock...Knock Who's There? It's "Opportunity" ...Can I Come In?

That's the question I am posing to my clients at the moment, I know it is a bit corny...BUT...We have been experiencing an unprecedented market in Maui (as is most of the US). I am asked regularly;

- **How long will this real Estate surge last?**
- **When is the best time to list my property?**
- **How high will the Maui Real Estate prices go?**
- **Will the Maui market Crash?**

And those are just some of the Million dollar or \$10 Million dollar questions...I wish I had the answer, but predicting the future is not something I try to do. However understanding the past is something I specialize in, relying on my 30 years of experience is an invaluable asset and I use my extensive market knowledge to assist my clients in making the best decisions possible when it comes to real estate in **Makena Surf.**

As you probably know I have specialized in South Maui Real Estate for the last 20 years and have Guided over 700 families with their Maui real estate decisions. If you have been asking yourself if it's time to sell your Maui Property but you are not sure then I would love the opportunity to discuss your current situation and assist you in determining if now is the right time.

Please feel free to reach out to me via phone/text at 808-280-2055 or email me at tom@tomtezak.com for a confidential consultation regarding your property.

Warmest Aloha,
Tom Tezak
Wailea Realty Corp.
A Boutique of Windermere Real Estate
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