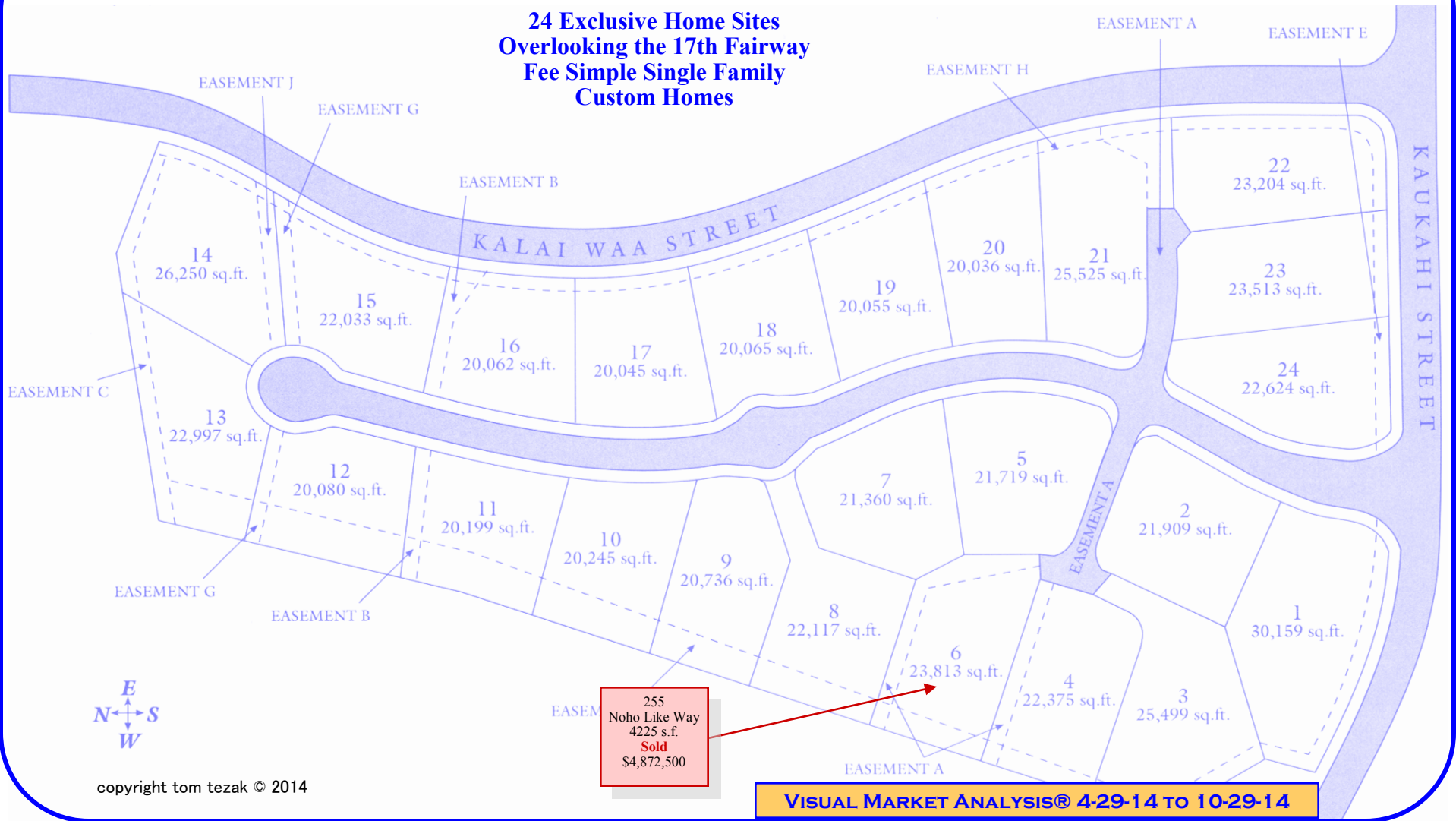


Wailea Highlands

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The Shops at Wailea

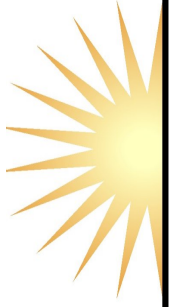
3750 Wailea Alanui Suite B-16
Wailea, Hawaii 96753

www.TOMTEZAK.COM

Hawaii Real Estate License Number: RB21167

Wailea Highlands Visual Market Analysis April 29th, 2014 to October 29th, 2014

Status	Address	Sold Price	List Price	Bds	Bths	Liv-SF	Price/TLSF	View	DOM
SOLD	255 Noho Like Way	\$4,872,500	\$5,500,000	4	5.1	4,225	\$1,153.25	Ocean	129



Real Estate Broker

Tom Tezak

Maui Luxury Properties

Life is Precious... Make it Count

Exciting news: there's a new Rollercoaster in Maui...

And no, it's not a ride you'd find at a Six Flags - that new rollercoaster is the Maui real estate market. As it typically happens within any moving market, we experience highs and lows that trend up and down much like a rollercoaster. After last year's burst of activity, we have seen a slowdown which has resulted in some of the markets softening and dropping in price...Despite this, overall trending is up with some corrections as the market continues. Based on my experience and the way I see the market, I believe that this fall will again bring another upward push on our market pricing. Although some of the markets that lost ground these past 6 months may take a little bit more time to recover, overall I foresee the market picking up and I believe we will experience strong activity this winter and spring.

This erratic trending is why it is so critical to have a professional Realtor representing you when buying or selling, especially one that has experience in the markets - whether they are moving up, moving down, or simply just on the roller coaster ride that is so typical of the Maui market. I would love to be that agent to help you out - I have over 25 years of experience in the real estate industry with 14 years selling Maui properties. I also have a strong working knowledge of how to interpret the market, which has helped me to be successful throughout the ups and downs. If you would like to discuss your property's value in Wailea Highlands, please feel free to give me a call so we can discuss what approach I think would be best to get your home sold.

Warmest Aloha,

Tom

Tom Tezak
Broker/Owner Wailea Realty

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Wailea
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The Shops at Wailea

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